

Non-Cash and One-Time Expenses How they affect income statements and Bowser Ratings

A number of Bowser recommendations reported non-cash and/or one-time expenses on their recent earnings reports. These charges can affect earnings in a large way, even turning profits to losses.

Over the past two quarters, two large charges in particular resulted in losses for two Bowser companies. Each of these companies would have posted positive earnings had it not been for these charges.

BAD DEBT EXPENSE

Bad debt expense occurs when a company offers a product or service to an individual or another organization on credit and the customer does not pay the amount due.

Here's how it works: After offering the product or service, the company invoices the customer, reporting the invoiced amount as revenues on its income statement. The invoiced amount also appears on the balance sheet under assets as "accounts receivable."

Initially, this is good for the company for two reasons:

1. A boost in reported sales; and
2. A strengthened balance sheet.

However, if the customer does not pay, the invoiced amount is written off as a "bad debt expense" on the company's income statement. In addition, the accounts receivable is reduced by the invoiced amount. Reporting a bad debt expense results in the reduction of both earnings and assets.

In the most recent quarter, **MeetMe, Inc. (MEET)** reported a \$2 million loss. However, the company posted a \$5.7 million bad debt expense, which was the result of MEET writing off an accounts receivable balance for Beanstock Media. MEET terminated its advertising agreement with them on 06/02/15 because Beanstock failed to pay amounts owed to MeetMe. Failure to pay resulted in the above-normal bad debt expense.

It's common for companies to report bad debt expense quarterly, but the amount relating to Beanstock is far above normal, and therefore is a one-time charge.

CHANGE IN FAIR VALUE OF WARRANT LIABILITY

Certain companies report their warrants outstanding as liabilities because of the terms of the warrants. This liability is listed on the company's balance sheet as "fair value of warrant liability," or simply "warrant liability."

Each quarter, the company must reevaluate the

warrants' fair value. Every time the company's warrant liability increases, it must report the change as an expense on its income statement. Conversely, if the liability decreases, the company will report the change as income on its income statement.

If the common share price goes up, so does the value of the warrants. If the share price goes down, so does the value of the warrants. Therefore, good share performance results in an expense on the income statement, while poor performance results in income.

In **LightPath Technologies' (LPTH)** fourth quarter, which ended June 30, 2015, the company reported a \$367,234 loss, which included an \$839,347 expense accounting for the company's change in fair value of warrant liability. During the company's fourth quarter, its share price increased over 80%, which led to the increase in warrant liability.

This expense is a non-cash charge with revaluation being done on a quarterly basis.

EFFECTS ON BOWSER RATINGS

Current earnings account for two points in the Bowser Ratings System. If quarterly earnings are up year-over-year, the company in question receives two points. If they are down year-over-year, the company does not receive these points.

According to *The Bowser Report's* founder, R. Max Bowser, "[One time gains or losses] should be eliminated when comparing the current [quarterly] earnings with the previous year since they are one-time occurrences and alter the true picture of how the company is doing."* One-time charges related to acquisitions, litigation, etc. are taken out when comparing earnings.

All charges like those above are considered on a per-company business. A one-time, above-normal bad debt expense, as MeetMe reported, does not affect a company's rating. Regular bad debt expense is taken into account, but because MEET's bad debt was largely related to one entity, it is considered one-time.

Change in fair value of warrant liability is revaluated quarterly. For company's like LightPath to get rid of this expense, the warrants must be redeemed or expire. An above-normal charge is not considered in a company's rating.

*From *Making Dollars with Pennies*, page 111.

Direct Insite enhances PAYBOX®

Direct Insite (DIRI) enhanced its PAYBOX® CORE e-invoicing offering, adding print and mail capabilities, as well as direct integration into several major AP Networks.

“Corporations will now be able to leverage PAYBOX to provide critical process steps that help ease electronic adoption,” commented DIRI CEO Matthew E. Oakes. “These enhancements make the process seamless, helping businesses stay ahead of the curve.”

The company also upgraded the solution to include the digital capture of payment and remittance information matched with the PAYBOX CORE invoice distribution product.

“You can’t have an integrated receivables product without the invoice, and this is the only platform on the market where the invoice stays with the transaction,” stated Oakes.

Market Overview

NASDAQ ↑ 9.3%	DJIA ↑ 8.7%	RUS 2000 ↑ 7.7%	S&P 500 ↑ 7.6%
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The past month was remarkable for the stock market, as each major index above gained over 7.5% from October 2’s close to November 6’s close. Over that same period, Bowser recommendations averaged a gain, but lagged behind the major indexes. Top gainers/losers are on page 8.

Simulations Plus launches new software

Simulations Plus (SLP) is expanding its offerings of software for pharmaceutical research and development with PKPlus™, which provides high-quality, user-friendly analysis and reporting of clinical trial data for use in submissions to regulatory agencies. The core elements of PKPlus were originally introduced as an optional module in GastroPlus™ over 15 years ago.

BUCKAROOS SPEAK

SUPPORTING BOWSER COMPANIES

*If someone owns a business, it wouldn’t make sense for him or her to do business elsewhere. I think the same applies to Bowser companies, and Bowser subscribers should try to patronize our “businesses.” For example, I own **Scott’s Liquid Gold (SLGD)** and purchase numerous Alpha Hydrox products.*

*Also, **Noble Roman’s (NROM)** sales are down, but the decline was in traditional pizza shops, which NROM is in the process of exiting.*

--Alan Kesler, Brooklyn, NY

Alan brings up a great point. I always get excited to see a Bowser recommendations’ products or logos out and about. Often times when investing in small companies, we forget that they offer real products and services, not just numbers on SEC filings.

That said, I personally try to purchase Bowser products, but not simply for the “patronage,” although I do believe in supporting the little guys. Instead, I purchase their products for research purposes. If the product is no good, why would I recommend and/or invest in the company?

If I like the product, I’ll (a) consider recommending/investing, and (b) continue to use the

product because it’s effective.

With regard to NROM, revenues were actually up in the most recent quarter, but the company flipped the table in its press release, so they appear down. Sales did grow in the traditional pizza shop segment, labeled “restaurant revenue.” Earnings fell due to a \$600,000 adjustment for valuation of receivables.

TO WAIT OR NOT TO WAIT?

I think I saw something from you regarding the spike in the price of the most recent Company of the Month and waiting to buy until after the price drops. Is this accurate?

--Gary Wilson, Denver, CO

Both Max and I have longed preached to wait before purchasing the latest recommendation. That way, you avoid the jump in share price after recommendation. **MeetMe (MEET)** is a bad example, but that is because our pick coincided with a good earnings announcement.

HAPPY BIRTHDAY, MAX!

I noticed that today (October 16) is Max’s birthday.

--Roger Otting, Des Moines, IA

The Bowser Report’s founder, R. Max Bowser, would’ve turned 99 last month, and we miss him everyday. The newsletter, his legacy, turned 39 last month. The first issue published in October 1976.

The Bowser Game Plan

1. DO NOT PAY more than \$3/share for a stock.
2. CREATE A PORTFOLIO of 12 to 18 stocks. **Diversification is important.**
3. DO NOT SELL when a stock goes above \$3/share and is moved to Page 5.
4. DO NOT SELL when a stock moves to a lower category.
5. SELLING PLAN: Sell half of your holdings when the stock doubles from your purchase price. Sell the remainder after the stock drops 25% from its most recent high. If the stock drops 50% without doubling, sell all shares.
6. RECORD proceeds from sales.
7. PORTFOLIO EVALUATION = current value of portfolio + proceeds from sales

COMPANY OF THE MONTH

We first recommended OurPet's in May 2007, and then recommended the company again in August 2010, when it was trading for \$0.83 per share. In our 2010 recommendation, we noted that an October 2007 lawsuit hindered the company's performance despite OPCO winning eight of nine patent infringement allegations.

We recommended selling OPCO in August 2012 because the company was operating at a \$501,000 loss due to higher costs, which resulted in lower margins.

Recently, the company has reported consistent and sustainable growth. So, for the third time in less than ten years, we are recommending OurPet's as our Company of the Month.

BUSINESS

OurPet's operates in the pet products and services market, which was estimated to be a \$71.3 billion market in 2013. This is a growing industry, which is projected to continue to grow in the coming years.

The company markets to this huge and competitive industry through a dual brand strategy:

1. OurPets®, which handles the Pet Specialty channel; and
2. PetZone®, which handles the food, drug and mass retail channel.

Products appear under a wide variety of labels, including OurPet's®, Flappy®, Pet Zone®, SmartScoop®, Ecopure Naturals®, Play-N-Squeak®, Durapet® and more. These products, which some may recognize, are distributed to 250 customers, including mass retailers, such as Walmart; pet superstores, such as Petsmart and Petco; pet catalogues, such as *Drs. Foster & Smith*; in grocery stores, such as Kroger; over the Internet; and more.

OurPet's has been granted or assigned 82 U.S. and international patents, and another 62 U.S. and international patents are pending.

FINANCIALS

Since fiscal 2011, OurPet's sales have grown from \$19.7 million to \$23.8 million—an increase of 20.8%. Over that same period, the company's earnings have grown from \$120,674 to \$1.1 million—an increase of 813.2%.

During the first nine months of fiscal 2015, the company reported \$17.2 million in sales, compared to \$16.2 million in the same period last year. The increase in sales is attributable to strong Pet Specialty sales,

especially in the bowls and feeders category.

Earnings were down slightly in fiscal 2014 because of higher costs of revenues and selling, general and administrative expenses. However, during the first nine months of fiscal 2015, earnings are up 146% due to a 2.5 percentage point increase in gross profit margins, coupled with an 8.4% decrease in SG&A expenses.

OPCO's balance sheet features \$12.4 million in total current assets, compared to \$2.2 million in total current liabilities. This results in a very respectable total current assets-to-liabilities ratio of 5.6-to-1.

The company does have a long-term debt of \$939,000. While this figure represents less than 10% of OurPet's trailing twelve-month sales, it has increased over 600% since December 31, 2014. This is something to watch in coming quarters.

INSIDERS

With 17.6 million shares outstanding, insiders own 41% of the company, according to OurPet's most recent proxy statement (March 31, 2015). Largest shareholders include:

- Dr. Steven Tsengas, the company's CEO, who owns 4,953,761 common shares;
- Pet Zone Products Ltd., who owns 3,088,701 common shares;
- Nicholas Tsengas, who owns 1,059,198 common shares; and
- Konstantine S. Tsengas, who owns 1,004,065 common shares.

BOTTOM LINE

OurPet's, now a three-time recommendation, is the model for steady sales growth. If the company can continue to grow its margins, that steady growth will fall through to its bottom line. At current values, OPCO is fairly valued from a price-to-earnings perspective, but with the company's steady growth potential, it could be a long-term winner.

Helping to increase visibility of the stock, OurPet's recently joined the OTC QX, which is the highest tier of the OTC Markets platform. In addition, OPCO engaged DreamTeamNetwork to better utilize social media, news releases, targeted marketing and a mobile website. These moves plus financial growth should continue to push the stock to new 52-week highs.

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OTC QX:OPCO
BOWSER RATING: 10
Last 12 Months: \$0.45-0.90

	2013	2014	2015 (A)
REVENUES	\$21,554,106	\$22,770,562	\$17,170,795
INCOME(LOSS)	\$1,070,995	\$769,275	\$886,319
WORKING CAPITAL	\$6,614,596	\$8,024,499	\$10,207,328
BOOK VALUE	\$0.41	\$0.44	\$0.48
TOTAL SHARES	16,149,942	17,046,577	17,558,085
FLOAT	N/A	N/A	10,180,000
(A) NINE MONTHS ENDED 09/30/15			

MINIPRICED STOCKS IN BUYING RANGE

SYMBOLS: (N) NEW YORK STOCK EXCHANGE; (A) NYSE AMEX; (GM) NASDAQ GLOBAL MARKET, WAS NATIONAL MARKET; (CM) NASDAQ CAPITAL MARKET, WAS THE SMALL CAP MARKET; (GS) GLOBAL SELECT MARKET; (OB) BULLETIN BOARD; (QB) OTC QB MARKET; (NR) NOT RATED; #-PREVIOUSLY APPEARED ON LIST, BUT WAS REMOVED BECAUSE IT HAD RISEN ABOVE \$3.00/SHARE; FIGURES IN PARENTHESIS ARE LOSSES; C-CANADIAN DOLLARS.

Date of Recommend & Market	Issue/Trading Symbol	Principal Business	Price 11/06/15	Long-term Debt (Millions)	Sales Updated Quarterly (Millions)	Income/Loss Updated Quarterly (Millions)	Shares Outstanding (Millions)	Bowser Rating
CATEGORY ONE: BEST COMPANIES (RATED 10+)								
# 03/13(GM)	ADDVANTAGE TECH (AEY)	CABLE TV EQUIPMENT	2.30	\$4.587	\$46.2	\$1.906	10.1	10
03/14(A)	COMMAND SECURITY (MOC)	SECURITY PERSONNEL/SERVICES	1.93	\$0.000	\$135.3	\$0.895	9.7	10
# 09/14(CM)	INFOSONICS CORP. (IFON)	MOBILE DEVICES PROVIDER	1.70	\$0.000	\$55.6	\$0.446	14.4	10
10/15(CM)	MEETME INC. (MEET)	SOCIAL MEDIA	2.62	\$0.000	\$50.0	\$0.743	45.5	10
01/15(N)	NEVADA GOLD & CASINOS (UWN)	GAMING OPERATIONS	1.80	\$8.149	\$64.4	\$1.911	16.5	10
02/15(GM)	NOVA LIFESTYLE INC. (NVFY)	FURNITURE MANUFACTURING/SALES	2.24	\$0.000	\$106.1	\$6.384	24.0	10
11/15(QX)	OURPET'S COMPANY (OPCO)	PET SUPPLIES	0.90	\$0.939	\$23.8	\$1.295	17.6	10
07/10(QB)	REPRO-MED SYSTEMS (REPR)	DESIGN/PRODUCTION OF MED PROD	0.36	\$0.000	\$11.9	\$0.662	38.0	10
04/15(QB)	SCOTT'S LIQUID GOLD (SLGD)	HOUSEHOLD AND BEAUTY PRODUCTS	1.48	\$0.000	\$27.3	\$5.334	11.7	10
CATEGORY TWO: GOOD COMPANIES (RATED 8-9)								
08/13(QB)	DIRECT INSITE CORP. (DIRI)	E-INVOICING SOLUTIONS	0.94	\$0.000	\$8.3	\$0.352	12.9	8
# 01/14(CM)	DLH HOLDINGS (DLHC)	GOVERNMENT SERVICES SOLUTIONS	2.66	\$0.000	\$63.9	\$5.265	9.6	9
06/14(A)	DYNASIL CORP. (DYSL)	OPTICAL COMPONENTS	1.76	\$2.097	\$40.3	\$0.026	16.5	8
09/15(A)	ELECTROMED, INC. (ELMD)	MEDICAL EQUIPMENT	1.97	\$1.202	\$19.2	\$1.093	8.2	8
# 06/08(A)	FLEXIBLE SOLUTIONS (FSI)	SPECIALTY CHEMICALS	0.77	\$0.654	\$16.7	\$0.982	13.2	8
# 06/12(A)	GOLDFIELD CORP. (GV)	ELECTRICAL CONSTRUCTION	1.81	\$23.697	\$115.1	\$0.050	25.5	8
08/15(A)	LIBERATOR MEDICAL (LBMH)	MEDICAL SUPPLIES	2.62	\$0.000	\$80.0	\$7.871	53.5	8
07/13(CM)	LIGHTPATH TECH (LPTH)	OPTICAL COMPONENTS	1.67	\$0.000	\$15.3	\$0.707	15.2	9
07/15(CM)	PLANET PAYMENT (PLPM)	GLOBAL PAYMENT SOLUTIONS	2.79	\$1.945	\$50.4	\$5.655	51.4	8
10/14(GM)	ROYAL BANCSHARES (RBPA)	BANK HOLDING COMPANY	2.17	\$116.858	\$33.0	\$6.068	30.0	8
08/14(QB)	SONO-TEK CORP. (SOTK)	ULTRASONIC NOZZLES	1.10	\$1.251	\$11.7	\$0.722	15.0	9
CATEGORY THREE: SPECULATIVE COMPANIES (RATED 7 AND BELOW AND/OR NON-PROFITABLE)								
# 12/11(A)	AMERICAN SHARED HSPT (AMS)	TURNKEY TECHNOLOGY SOLUTIONS	1.81	\$19.156	\$16.5	(\$1.771)	5.4	NR
# 05/14(CM)	CPS TECHNOLOGIES (CPSH)	ADVANCED MATERIAL SOLUTIONS	2.33	\$0.000	\$22.3	\$0.814	13.2	7
# 05/13(A)	ENSERVCO CORP. (ENSV)	SELL RECOMMENDATION; See below						
07/14(QB)	FITLIFE BRANDS (FTLF)	NUTRITIONAL SUPPLEMENTS	1.43	\$1.179	\$16.5	\$0.257	8.1	NR
10/13(QB)	INNOVATIVE FOOD (IVFH)	SELL RECOMMENDATION; See below						
12/14(QB)	INT'L BALER CORP. (IBAL)	BALING EQUIPMENT	1.66	\$0.026	\$19.0	\$0.515	5.2	7
# 12/06(A)	ITERIS (ITI)	OUTDOOR MACH VISION SYS/SENSORS	2.54	\$0.000	\$72.5	(\$1.243)	32.0	7
03/15(A)	NETWORK-1 TECH. (NTIP)	INTELLECTUAL PROPERTY	2.20	\$0.000	\$10.0	\$0.079	23.3	NR
11/14(QB)	NOBLE ROMAN'S (NROM)	PIZZA FRANCHISES AND LICENSES	1.45	\$1.122	\$7.9	\$1.198	20.7	7
04/13(CM)	SPAR GROUP (SGRP)	MERCHANDISING AND MARKETING	1.36	\$5.142	\$121.8	\$3.014	20.6	7
# 02/13(A)	WIRELESS TELECOM (WTT)	WIRELESS TELECOM SOLUTIONS	1.59	\$0.000	\$37.6	\$1.546	18.6	NR
# 10/12(QB)	WHERE FOOD COMES FROM (WFCF)	FOOD VERIFICATION SERVICES	2.67	\$0.013	\$10.4	\$0.445	23.8	7

We recommend only purchasing companies rated 8 or higher. If a company's rating drops do not sell. For when to sell, refer to the Game Plan on page 2.

SELL RECOMMENDATIONS

Innovative Food Holdings (IVFH): We recommended IVFH in October 2013. At the time, the company was performing well. However, recently the company has found it difficult to translate sales growth into bottom line performance, and the stock has suffered as a result. If you haven't already, sell IVFH. We will keep this company on our watchlist to see if increased sales can eventually trickle through to the bottom line.

ENSERVCO Corp. (ENSV): Subscriber and investor relations professional Geoff High originally called our attention to ENSV, which sat on our watchlist for some time. Once the company hit profitability and positive working capital, we recommended it. The company did tremendously, resulting in many subscribers' holdings doubling, but the recent warm temperatures and oil industry hardships have led to poor price performance. Sell if you haven't already.

CATEGORY CHANGES

UP: InfoSonics (IFON) from Category 3 to Category 1; **LightPath Tech. (LPTH)** from Category 3 to Category 2; **DOWN: CPS Tech. (CPSH)** from Category 1 to Category 3; **Planet Payment (PLPM)** from Category 1 to Category 2; **Where Food Comes From (WFCF)** from Category 1 to Category 3.

SEE EARNINGS PAGE FOR MORE FINANCIAL INFO.

Iteris receives 511 contract

Iteris (ITI) received a 511 San Francisco Area System Integrator, Data Management & Dissemination, and Interactive Voice Response Phone System service contract from the Metropolitan Transportation Commission (MTC). The contract covers four years and is valued at \$8.9 million.

FOLLOW-THROUGH AND STOCKS TO SELL

WE ENCOURAGE SUBSCRIBERS TO BUY OUR STOCKS WHEN THEY ARE \$3 OR LESS. HOWEVER, WHEN THEY GO ABOVE \$3, WE FOLLOW THEM IN THE FIRST GROUP BELOW. IN BOTH OF THE FOLLOWING LISTS, COLUMN 1 GIVES THE SHARE PRICE AS OF **11/06/15** PLUS THE CURRENT BOWSER RATING. COLUMN 2 IN THE FIRST LIST BELOW INCLUDES THE MONTH/YEAR WE ORIGINALLY RECOMMENDED THE ISSUE, THE PRICE PER SHARE THEN AND THE BOWSER RATING. (NR=not rated)

ISSUE/EXCHANGE SYMBOL	1	2	ISSUE/EXCHANGE SYMBOL	1	2
ATLANTIC AMERICAN (GM:AAME)	\$4.75(NR)	02/12 \$2.05(8)	RIVERVIEW BANCORP (GS:RVSB)	\$4.95(10)	06/13 \$2.30(9)
GOLDEN ENTERPRISES (GM:GLDC)	\$4.55(9)	02/09 \$2.35(9)	SIMULATIONS PLUS (CM:SLP)	\$9.08(9)	05/10 \$2.46(9)
KEY TRONIC CORPORATION (GM:KTCC)	NOW IN DATABASE; SEE BELOW		VERSAR INC. (A:VSR)	\$3.07(12)	10/11 \$2.76(8)
MANHATTAN BRIDGE CAPITAL (CM:LOAN)	\$4.15(9)	02/10 \$1.10(9)	VIRCO MANUFACTURING (GM:VIRC)	\$3.59(11)	06/15 \$2.51(11)
NEWTEK BUSINESS SERVICES (CM:NEWT)	\$16.58(NR)	08/12 \$8.50(8)			

*Price adjusted: 1-for-5 reverse split 10/14

THE FOLLOWING WE SAID SHOULD BE SOLD

(COLUMN 2 SHOWS THE DATE, PRICE AND BOWSER RATING WHEN WE RECOMMENDED THE STOCK BE SOLD)

CREATIVE LEARNING (QB:CLCN)	\$0.24(NR)	06/15 \$0.55(NR)	INTELLIGENT SYSTEMS (A:INS)	\$2.85(NR)	12/14 \$1.69(NR)
ENERJEX RESOURCES (A:ENRJ)	\$0.50(NR)	09/15 \$0.51(NR)	JOE'S JEANS (CM:JOEZ)	\$0.30(NR)	02/15 \$0.17(NR)
GSE SYSTEMS (A:GVP)	\$1.40(NR)	12/14 \$1.56(NR)	LRAD CORP (CM:LRAD)	\$1.54(NR)	08/15 \$1.90 (NR)

BRIEFS

Dynasil (DYSL) made a \$2 million optional prepayment on its \$3 million subordinated debt, reduced the interest rate from 10% to 6% and extended the loan's term until July 31, 2018. . . . **FitLife Brands (FTLF)** announced Jenna E. Sinnett as Chief Operating Officer. . . . **Golden Enterprises (GLDC)** entered into a Director Nomination Agreement with White Winston, who beneficially owns more than 5% of GLDC. . . . **Iteris (ITI)** partnered with GEOSYS, Inc. to provide enhanced weather content through the integration of Iteris' ClearAg® application programming interfaces into GEOSYS' Coptical™ monitoring application. The company also engaged Deloitte & Touche LLP as its new independent registered accounting firm for the 2016 fiscal year. . . . **Key Tronic (KTCC)**, after eight years in the newsletter, dropped 25% from its most recent high, making its way out of the newsletter. . . . **Manhattan Bridge Capital (LOAN)** announced

a quarterly dividend of \$0.085 per share, payable on January 15, 2016 to shareholders of record as of December 31, 2015. This is an increase of \$0.005 per share, or 6.25%. . . . **MeetMe (MEET)** announced Jonah Harris, the company's former vice president of architecture, as its Chief Technology Officer, and Sandeep Chand, former vice president of engineering at AWeber Systems, as Senior Vice President of Engineering. . . . **Network-1 Tech. (NTIP)** announced that the USPTO rejected another claim against the patentability of the company's Remote Power Patent. . . . **Nevada Gold & Casinos (UWN)** received approval from the Nevada Gaming Control Board for the company's pending acquisition of Club Fortune Casino in Henderson, NV. . . . **Repro-Med (REPR)** announced Cyril Nicholas Narishkin as the company's newest member of its board of directors. . . . **Simulations Plus (SLP)** declared a \$0.05 per share cash dividend payable on November 16, 2015 to shareholders of record as

INSIDER TRANSACTIONS IN OCTOBER

COMPANY	SHARES TRADED	# OF TRADES	PRICE RANGE
ADDvantage Tech.	A-4,465	1	\$2.24
Direct Insite Corp.	B-44,570x	1	\$0.85
Int'l Baler Corp.	B-852	1	\$2.50
Key Tronic Corp.	D-1,700	1	\$10.00
	OE-5,600	1	\$4.40
Liberator Medical	A-50,000	1	\$1.50
Manhattan Bridge	OE-7,000	1	\$1.02
MeetMe, Inc.	A-100,000	1	\$0
	S-30,000	2	\$1.54-1.56
Nevada Gold & Cas.	A-29,585	5	\$1.69
	B-5,000	1	\$1.50
	OE-10,000	1	\$1.25-1.57
Repro-Med Systems	B-40,000	1	\$0.42
Royal Bancshares of PA	A-2,438	2	\$2.05
Simulations Plus	D-97,000	1	\$8.20
Versar Inc.	A-28,700	4	\$0
	D-1,762	4	\$2.95

A-Acquisition (Non Open Market), B-Bought, D-Disposition (Non Open Market), OE-Option Exercise, S-Sold, x-indirect holdings. Information obtained from Yahoo! Finance.

of November 09, 2015. . . . **Versar (VSR)** entered into a loan agreement with Bank of America, who will provide the company with a \$25 million revolving credit facility and a \$5 million term facility.

Versar receives multiple orders

Versar Inc. (VSR) received two new task orders under its existing personal services contract in Afghanistan. These year-long orders, with a combined value of \$17.1 million, were awarded by the U.S. Army Corps of Engineers, Middle East District.

"The continuation and growth of this contract is validation of Versar's ability to provide long term and cost effective engineering oversight for active construction projects anywhere in the world," remarked Tony Otten, Versar's CEO.

THIS MONTH'S
BIGGEST GAINER
ASSOCIATED BANC-CORP
UP 51%

WARRANT REGISTER

Associated Bank hides turf for charity

Associated Banc-Corp (ASB-WS) hid pieces of simulated field turf at Lambeau Stadium, home of the Green Bay Packers, in Associated branch locations and "in the wild" across Wisconsin, Illinois and Minnesota. Fifty pieces were found at Lambeau and 300 more winning pieces are still hidden.

The finders of each piece will receive an invitation to an exclusive ASB-hosted event in December, where they will meet and mingle with NFL players and also receive a photo and signed football.

In addition, for each piece of turf found, Associated will make a donation to the United Way.

New Blue Bird dealership open

Blue Bird Corp. (BLBDW) announced that Yancey Bus Sales and Service, a dealership in Georgia, opened a new location in the middle of the state to further accommodate customers' needs. The location covers five acres and includes a 25,000 square foot facility.

Dynegy to retire power station

Dynegy Inc. (DYN-WT) will retire its 465-megawatt Wood River Power Station in Alton, IL in mid-2016. The decision stems from a poorly-designed wholesale capacity market in Central and Southern Illinois that does not allow competitive generators to recover costs.

FairPoint launches Construction Solutions

FairPoint Communications (FRPZW) launched Construction Solutions for wholesale customers, which provides small cell construction and custom

cellular locations, structured cabling and inside wiring, construction project management, etc. FairPoint will act as a single project manager of all deliverables and vendors.

Nxt-ID closes offering, announces partners

Nxt-ID, Inc. (NXTDW) closed a public offering of 1,500,000 shares of common stock at \$0.70 per share, raising close to \$1,050,000 in gross proceeds.

The company teamed up with celebrity Joey Fatone for one year. Fatone will be in a series of personal appearances, photo ads, a 30-60 second video commercial, media promotions and a special appearance at the Consumer Electronics Show in January 2016.

Nxt-ID also partnered with SlackCommerce, a marketplace for discovering and buying innovative tech products, to sell the Wocket® beginning Nov. 18.

TCF Financial announces new director

TCF Financial (TCB-WT) announced R. Patricia "Trish" Kelly as the company's executive vice president and managing director. She has the responsibility of overseeing all aspects of business development, relationship management and operations.

xG Tech sells mobile broadband system

xG Technology (XGTIW) announced the details of a previously-disclosed order received from the U.S. State Department. The \$200,000 order is for xMax mobile broadband wireless networking equipment and associated support services. The company also received an order for xMax cognitive networking equipment from the U.S. Department of Defense.

Company	Market/Symbol	Principle Business	Warrant			Exer. Price	Expire Date	No. Wts	Bowser Rating
			Stock Price 11/06/15	Price 11/06/15	Conv. Ratio				
Associated Banc-Corp 1200 Hansen Road., Green Bay, WI 54304, Tel: (920) 491-700, www.associatedbank.com	N:ASB-WS	Bank holding company	20.61	3.38	1.00	19.77	11/21/18	4.0M	8
			CALL TERMS: Not callable						
Bank of America Bank of Amer. Corp. Center, 100 N Tryon St., Charlotte, NC 28255, Tel: 704/386-5681, www.bankofamerica.com	N:BAC-WTB	Banking and financial services	17.95	0.38	1.00	30.79	10/28/18	121.8M	10
			CALL TERMS: Not callable						
BioAmber Inc. 1250 Rene Levesque West, Ste. 4110, Montreal, QC H3B 4W8, Canada, Tel: 514/844-8000, www.bio-amber.com	N:BIOA-WT	Produces and sells bio-succinic acid	8.52	1.68	1.00	11.00	05/09/17	8.0M	7
			CALL TERMS: Not callable						
Blue Bird Corporation 10 South Wacker Dr., Ste. 3175, Chicago, IL 60606, Tel: 713/300-8242, No website	CM:BLBDW	Design, manufacture and sale of buses	10.83	0.85	0.50	5.75	01/23/19	11.5M	NR
			CALL TERMS: Not callable						
Citigroup 399 Park Ave., New York, NY 10043, Tel: 212/559-1000, www.citigroup.com	N:C-WTA	Investment banking	55.87	0.47	0.10	106.10	01/04/19	2.6M	8
			CALL TERMS: Not callable; exercise price adj. for dividends above \$.01						
Dynegy, Inc. 601 Travis St., Ste. 1400, Houston, TX 77002, Tel: 713/507-6400, www.dynegy.com	N:DYN-WT	Electric energy/related services	18.10	0.85	1.00	40.00	10/02/17	15.6M	9
			CALL TERMS: Not callable						
FairPoint Communications 521 E. Morehead St., Ste. 250, Charlotte, NC 28202, Tel: 704/344-8180, www.fairpoint.com	OTC:FRPZW	Communications in New England	16.86	0.02	1.00	48.81	01/24/18	3.6M	8
			CALL TERMS: Not callable						
FieldPoint Petroleum 1703 Edelweiss Dr., Cedar Park, TX 78613, Tel: 512/250-8692, www.fppcorp.com	N:FPP-WT	Oil/gas operations in the US	1.33	0.08	1.00	4.00	03/26/18	8.0M	7
			CALL TERMS: 150% of strike price						
Nxt-ID, Inc. One Reservoir Corporate Centre, Ste. 402, Shelton, CT 06484, Tel: 203/242-3076, www.nxt-id.com	CM:NXTDW	Biometric solutions	0.63	0.20	1.00	3.00	01/13/19	1.4M	6
			CALL TERMS: Not callable						
TCF Financial 200 Lake Street East, Wayzata, MN 55391, Tel: 952/745-2760, www.tcfbank.com	N:TCB-WT	Bank holding company	15.34	2.20	1.00	16.93	11/14/18	3.2M	8
			CALL TERMS: Not callable						
xG Technology 240 South Pineapple Ave., Cte. 701, Sarasota, FL 34236, Tel: 941/953-9035, www.xgtechnology.com	CM:XGTIW	Wireless network communications	0.62	0.11	1.00	6.87	07/22/18	0.7M	8
			CALL TERMS: \$13.75 for 20 consecutive days						

Beginner's Portfolio Up 218%

BOUGHT: MEET 100 shares @ \$2.62 plus \$10 commissions = \$272

SOLD: IVFH 100 shares @ \$0.67 less \$10 commissions = \$57

	Cost	11/06/15		Cost	11/06/15		Cost	11/06/15	Proceeds
AAME	280/Mar '12	475	AEY	248/May '13	230	DIRI	75/Dec '14	94	From Sales
AMS	308/June '12	181	MOC	209/May '14	193	NRROM	216/Dec '14	145	
ITI	162/Aug '12	254	DLHC	210/May '14	266	NTIP	235/Apr '15	220	57
†NEWT	187/Sep '12	166	DYSL	185/Aug '14	176	UWN	180/Jul '15	180	(272)
WTT	189/Apr '13	159	IFON	190/Oct '14	170	SLGD	122/ Jul '15	148	11,477
SGRP	178/Apr '13	136	RBPA	188/Nov '14	217	MEET	272/Nov '15	262	
								Current Holdings Value:	3,672
Original cost for all stocks: \$4,766								Proceeds from Sales:	11,477
								Total Value of Portfolio:	15,149

Gain: 15,149 minus 4,766 = 10,383

Percentage of gain: 10,383 divided by 4,766 x 100 = 217.9

Compound Annual Growth Rate: 8.50%

Comments: This is a simulated portfolio for those who would like to actively participate in the stock market... They want an approach that will serve as a learning situation... An investment of up to \$300 a month is required... With each new Company of the Month, 100 shares were purchased until we had 18... We use an internet broker... We follow the Bowser Game Plan. Portfolio started Sep. '01.

BEGINNER'S PORTFOLIO EXPLANATION

This month we sold IVFH after it dropped 50% from our purchase price of \$1.34 per share. We also recommended selling IVFH on page 4, so if you are still holding shares, sell now. We replaced IVFH with October's pick, MEET at \$2.62.

EARNINGS

	Quarter Ended	Current Sales	Same Period Last Year	Current Earnings	Same Period Last Year	Comments
Atlantic American (AAME)	09/30/15	\$40,359,000	\$42,656,000	\$238,000	\$1,451,000	
CPS Technologies (CPSH)	09/26/15	\$5,423,107	\$6,070,230	\$8,249	\$194,065	(A)
InfoSonics Corp. (IFON)	09/30/15	\$12,179,000	\$8,138,000	(\$138,000)	(\$633,000)	
Key Tronic Corp. (KTCC)	09/26/15	\$126,209,000	\$86,342,000	\$817,000	(\$1,523,000)	
LightPath Technologies (LPTH)	09/30/15	\$4,190,330	\$2,603,309	\$842,973	(\$579,050)	
Manhattan Bridge Capital (LOAN)	09/30/15	\$1,031,706	\$765,720	\$639,005	\$429,019	
MeetMe, Inc. (MEET)	09/30/15	\$14,308,080	\$11,604,724	(\$2,035,621)	\$52,031	(B)
Newtek Business Services (NEWT)	09/30/15	\$7,038,000	\$38,170,000	(\$1,491,000)	\$2,589,000	(C)
Planet Payment (PLPM)	09/30/15	\$12,618,413	\$11,312,303	\$105,971	\$468,125	(D)
Royal Bancshares of PA (RBPA)	09/30/15	\$8,498,000	\$8,395,000	\$1,713,000	\$1,448,000	
Sono-Tek Corp. (SOTK)	08/31/15	\$2,974,673	\$2,633,727	\$143,590	\$115,024	
Versar, Inc. (VSR)	09/25/15	\$44,905,000	\$29,586,000	(\$431,000)	(\$89,000)	(E)
Where Food Comes From (WFCF)	09/30/15	\$3,052,908	\$2,579,425	\$212,159	\$257,909	(F)

(A) Grant Bennett, CPSH's president and CEO, stated, "There were three factors which significantly affected results. First, CPSH incurred \$200,000 of sales returns due to issues related to introducing a new composite. However, significant improvements were made by the end of the quarter. Second, the strong dollar resulted in price reductions of approximately \$200,000, compared with the third quarter of 2014. And third, the core business continued to show operational improvements, which contributed to the fact that CPSH generated cash and profits despite these headwinds."

(B) MEET reported a \$5.7 million one-time charge relating to bad debt expense associated with Beanstock Media, who used to handle the company's advertising. SEE FRONT PAGE.

(C) NEWT's results are now reported as total investment income and net investment loss versus revenues and net income, respectively.

(D) The decline in PLPM's earnings is a result of one-time

termination benefits of \$300,000 and \$700,000 in additional 2015 non-cash stock-based compensation expense related to equity awards granted in August.

(E) "The Dover Air Force Base contract, a strategically important project for VSR, has lower margins than the balance of our revenue and affected overall gross margins," commented CEO Tony Otten. "The company's backlog includes higher margin business due to improved business development capabilities and the acquisition of JCSS, which closed just after the end of the quarter."

(F) John Saunders, WFCF's CEO: "In the third quarter the company invested heavily in an initiative to standardize financial and field auditing systems across all operating subsidiaries. In the short run, these investments will affect profitability, but in the long run these improved efficiencies will enable WFCF to better exploit the strengths and synergies of the business units and to more quickly integrate future acquisitions."

NOTES BY THE EDITOR

Third quarter 2015 earnings season is upon us, as is evidenced by the number of earnings reports (13) on page 7. Ten of thirteen companies reported higher revenues this month, and less than half (6) reported higher earnings. All six companies that reported higher earnings also reported higher revenues.

Next month will feature a number of other earnings reports, as quite a few companies have announced their reporting dates in the coming weeks. Those companies are:



- American Shared Hospital Services (AMS)
- Command Security (MOC)
- Direct Insite (DIRI)
- Electromed (ELMD)
- FitLife Brands (FTLF)
- Goldfield (GV)
- Iteris (ITI)
- Network-1 Technologies (NTIP)
- Nova Lifestyle (NVFY)
- Spar Group (SGRP)
- Wireless Telecom Group (WTT)

I am actively on the hunt for new warrants to replace those that exit the *Warrant Register* on page 6. However, as Max discovered, this is becoming an increasingly difficult task. Not as many companies are issuing warrants and our main source of information is no longer operating. Warrants still do obviously exist, but they are falling out of favor with both companies and investors.

FIVE BOWSER STOCKS UP AND DOWN

MEETME	UP	62%	FLEXIBLE SOL.	DOWN	19%
INFOSONICS	UP	41%	NEWTEK BUSINES	DOWN	12%
ATLANTIC AMER.	UP	18%	SIMULATIONS PLS	DOWN	11%
NEVADA GOLD	UP	17%	VERSAR	DOWN	9%
LIGHTPATH TECH.	UP	17%	FITLIFE BRANDS	DOWN	8%