

# The Bowser Report

March 2013 | Volume 37 | Number 3

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Next Company of the Month Recording:

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## 36+ years of picking companies *How every stock we've recommended has done*

It's that time again! The release of our annual Historical Review. After 36 years, this database is turning into quite a large document. The good news is that if you don't want to thumb through the 20 plus pages of Bowser history, we are including a very comprehensive summary of this year's Historical Review below.

*If you do wish to look through the entire document, please send a self-addressed first class flat envelope with \$0.86 in postage. We will be more than happy to send you a copy.*

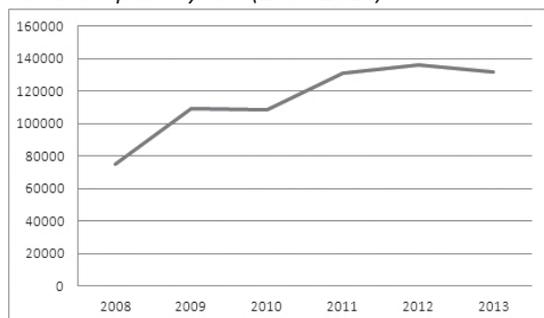
### GENERAL OBSERVATIONS

The 2013 Historical Review includes 597 Bowser stocks--that's quite a few picks. Of those 597, 258 (43%) are up from their original Bowser price at recommendation and 339 (57%) are down. Of those 339 that are down, 285 (84%) climbed higher than their recommendation price. More noteworthy, 153 of the 339 (45%) doubled or more before falling back below their original price. So, that means 543 of the 593 stocks we have recommended appreciated after we wrote them up, leaving **just 50** in over 36 years that have not gone up at all.

Most of the companies whose current price is higher than their recommendation price appreciated between 101% and 500%. See the table below for the full breakdown:

Percentages	Number of stocks	Percentage of stocks up
0-100%	93	36%
101-500%	102	40%
501-1000%	32	12%
1001+%	31	12%
<b>TOTAL</b>	<b>258</b>	<b>100%</b>

This year, the Review's total gain was +131,622%, down just over 4,000% compared to last year's Historical Review. We calculate this number by adding and subtracting all of the plusses and minuses in the "% Gain/Loss" column of the Review. The chart below shows the Historical Reviews' performance over the past 6 years (2008-2013).



### BUYOUT DEALS

216 of our recommended companies have gone through some sort of buyout deal. These deals include mergers, acquisitions, privatizations, etc. 152 (70%) of those buyouts were for a higher price than the price when we recommended them.

### LATEST ADDITIONS

This year we added FONR (+169%), COOL (-79%), DDE (-19%), GV (+129%), SPIN (-50%), NEWT (+11%), INOC (+80%), WFCF (-12%), CAFI (+111%), JOEZ (+61%), TCX (+22%) and WTT (+13%). Of those additions, eight were up and four were down. Of the eight that were up, five had gains between 0% and 100% and three had gains between 101% and 500%. Altogether, this year's stocks were +436% when you add the plusses and minuses.

### BIGGEST GAINERS

As always, we found the Review's biggest winners. Below we have published the top five:

- MICROS System (GS:MCRS) **+14,431%** (Rec 11/81)
- Smithfield Foods (N:SFD) **+13,700%**
- MICROS System (GS:MCRS) **+13,069%** (Rec 10/84)
- Semtech Corp (GS:SMTC) **+11,082%**
- Air Methods (N:AIRM) **+4,996%**

## Sequestration's effects on Bowser stocks

By now, you might be sick of hearing about sequestration--the \$85 billion in federal budget cuts that President Obama signed into law on Friday, March 1. Although the topic may have been over-covered in mainstream media, we think that it is important to explain how it could affect our recommendations.

We thought about what companies could see changes due to sequestration. And came up with the following list:

- American Shared Hsp (AMS)
- Avalon Holdings Corp (AWX)
- CVD Equipment (CVV)
- Digital Power Corp (DPW)
- The Female Health Company (FHCO)
- GSE Systems (GVP)
- IEC Electronics (IEC)
- Iteris Inc (ITI)
- Liberator Medical Holdings (LBMH)
- LRAD Corp (LRAD)
- Versar (VSR)
- Wireless Telecomm (WTT)

These companies all have one thing in common: in some form, they work with federal or local governments.

See SEQUESTRATION on next page...

### ...SEQUESTRATION

A few of the listed companies' level of government affiliation is unclear. These companies include AWX, CVV, GVP, ITI and LRAD. What we do know is these companies do sell products and/or services to governments. Some of them also do business with foreign governments, which might actually be beneficial during this time of federal budget uncertainty.

Other companies, such as DPW, IEC, VSR and WTT deal directly with the United States military. Digital Power has contracts that the U.S. Foreign Military Financing Program paid for. In 2012, 43% of IEC's sales came from military and aerospace clients. Versar receives contracts from the Department of Defense (and the Department of Commerce). And, WTT provides services to government contractors.

AMS and LBMH could see effects from the slight Medicare cuts. American Shared Hsp. will likely not see a repeal of the \$4,000 cut in Medicare's coverage of gamma knife treatments set to take effect 04/01/13. Liberator Medical, on the other hand, provides services to Medicare eligible seniors.

In 2012, the United States Agency for International Development accounted for 25% of FHCO's sales. This number has been shrinking, down from 33% of 2010's sales. Recent cuts could cause further shrinkage.

The companies listed above may not see any negative effects of sequestration. Current contracts should be safe, but future contracts could decrease, along with funding. Trying to determine which companies will see negative effects of sequestration is difficult. The cuts will not take place right away, and will instead gradually roll out. Until the effects of the cuts are more clear, place added speculation on all companies that receive government contracts or funding.

## Joe's Jeans purchases earn-out

**Joe's Jeans Inc (CM:JOEZ)** restructured its payments to the company's founder, Joe Dahan. Under this new agreement, JOEZ will pay Mr. Dahan a fixed \$9,168,000 over an accelerated period of time. The company believes that this agreement will save it money, contributing an additional \$0.03 per share in earnings for the 2013 fiscal year.

Commenting on this new agreement, Marc Crossman, Joe's Jeans' president and chief executive officer, noted: "Going forward, Mr. Dahan's sole financial incentive comes from stock price appreciation through revenue and earnings growth. Previously, he received a percentage of the company's gross profit. However, as we continue with our retail strategy, we expect our gross profit and gross margin to grow. Now that we have purchased the earn-out, we fully benefit from retail store growth and other growth going forward."

# Market Overview

This month, there were no changes made to the **Bowser Microcap Stock Index**. Once again, the Index slid from month to month. This time, it slipped just 1.11 points, or -0.2%. It fell from 513.41 to **512.30**. Over the past two weeks, the Index has been on an upward tear, *see Page 8 for more*. From February 8 to March 8, the major indexes were as follows:

•Dow Jones Industrial Average:	<b>Up 2.9%</b>
•S&P 500:	<b>Up 2.2%</b>
•NASDAQ Composite:	<b>Up 1.6%</b>
•Russell 2000:	<b>Up 3.2%</b>

Once again, the Bowser Index trailed all of the major indexes. The Russell 2000 gained the most over the past month, showing a good month for small stocks. It was not a bad month for large stocks either, as the Dow Jones and S&P 500's results show.

The Bowser Indexes slide was primarily at the hands of Contango Oil and Gas and Harvest Natural Resources.

*For weekly index updates, visit [thebowserreport.com/blog/](http://thebowserreport.com/blog/)*

JOEZ will not realize the effects of this earn-out purchase right away as the company will incur a one-time charge for the purchase. This charge will be reported in the company's 1Q 2013 results. After that, however, the company expects to see bottom line growth with higher margins.

The original earn-out period, which was established in October 2007, was to extend into 2017.

## Newtek to restate past earnings

**Newtek Business Services (CM:NEWT)** will restate its earnings for the 2011 fiscal year, along with its quarterly results ending March 31, 2012, June 30, 2012 and September 30, 2012. The reason is understated merchant chargeback reserves for each of the listed periods.

The company filed an 8-K to the Securities and Exchange Commission, which notified investors of the restatements. NEWT noted that investors should not rely on previous financial statements for the periods to be restated.

Newtek expects an additional \$1.5 million charge to its earnings, spread over the given periods. The company's 2012 annual guidance remains the same--net income of \$9 million to \$9.5 million.

# The Bowser Game Plan

1. **DO NOT PAY** more than \$3/share for a stock.
2. **CREATE A PORTFOLIO** of 12 to 18 stocks. *Diversification is important.*
3. **DO NOT SELL** when a stock goes above \$3/share and is moved to Page 5.
4. **DO NOT SELL** when a stock moves to a lower category.
5. **SELLING PLAN**: Sell half of your holdings when the stock doubles from your purchase price. Sell the remainder after the stock drops 25% from its most recent high. If the stock drops 50% without doubling, sell all shares.
6. **RECORD** proceeds from sales.
7. **PORTFOLIO EVALUATION** = current value of portfolio + proceeds from sales

# COMPANY OF THE MONTH

## BUSINESS

ADDvantage Technologies Group Inc works through its subsidiaries as a distributor and servicer of products for the cable television industry. The company's subsidiaries and their services are as follows:

- Tulsat Corp distributes Cisco video products out of Broken Arrow, OK. Tulsat, a Cisco Premier Partner, also sells Cisco's IT related products and acts as a third party repair center for Cisco products.
- NCS Industries Inc operates as one of only three Motorola broadband product distributors. NCS also is a Master Distributor for the United States distribution of Fujitsu Frontech North America encoders, decoders and media solutions products. NCS is located in Warminster, PA.
- Adams Global Communications is a reseller of Arris Solutions' cable television products and is located in Lanexa, KS.

ADDvantage Tech has a number of other subsidiaries, and sells products from a number of other manufacturers.

AEY's business is not limited to just the sale of new equipment. The company also purchases and sells surplus new and refurbished equipment. It has one of the largest inventories, allowing the company to fulfill customer orders within a short period of time.

By stocking and selling new equipment, new equipment that is no longer manufactured and refurbished equipment, servicing this equipment and providing technical know-how to its customers, AEY claims to set itself apart from its competition.

ADDvantage Tech's growth strategy is through organic growth as well as acquisitions. The company is looking to expand its scope within the cable equipment industry by locating viable acquisition targets.

Following the announcement of the company's most recent quarterly results, President and CEO David Humphrey explained, "We remain focused on our growth strategy, which is to expand upon existing agreements with our suppliers, entering into new agreements with new suppliers, expanding our geographical footprint and identifying accretive acquisitions within our industry."

## FINANCIALS

If ADDvantage Tech can carry the momentum of its first quarter through its entire fiscal year 2013, it could be a major turnaround play. Since 2010, net revenues have decreased 26%. Despite this, the company has been able to maintain profitability by keeping costs down.

For the most recent quarter ended 12/31/12, the company reported a 7% increase in net revenues. New equipment sales rose 6% and refurbished equipment sales rose 16%. As a result of these increases, the company reported a 79% increase in net income attributable to shareholders. In the most recent quarter, new equipment sales accounted for 58% of AEY's total revenues; refurbished equipment, 31% and equipment servicing, 11%.

Much more impressive than the company's income statement is its balance sheet. For a company with around a \$20 million market cap, its has \$33,190,845 in current assets--\$7 million of which is cash and cash equivalents and \$22 million of which is current inventory. On just \$2,672,413 in current assets, the company has \$30,518,432 in working capital and a current assets-to-liabilities ratio of 12.4.

Also, with over \$38 million in shareholder's equity, AEY has a book value of \$3.79. That represents a 72% premium over its current share price.

ADDvantage also maintains little long-term debt--\$1,456,610. AEY's current long-term debt is down significantly (86%) from September 30, 2011, when it reported over \$10 million in LTD.

AEY also has a good share structure. According to Yahoo! Finance, insiders own just shy of 45% of the common shares outstanding and the company has a float of just over 5 million. Management has been adding value to the company's shares by repurchasing small amounts in the

open market--over 120,000 since this past December.

## MANAGEMENT

As previously stated, David Humphrey leads ADDvantage as the company's president and chief executive officer--positions that he has held since April 2012. Mr. Humphrey has extensive leadership experience, having served as CEO and CFO of TokenEx and COO of Oklahoma Equity Partners. Mr. Humphrey currently owns 4,545 shares of common stock.

AEY's vice president and chief financial officer is Scott Francis. Mr. Francis has held his current positions since September 2008, prior to which he was the controller of accounting for Vanguard Rental Car USA and the manager of financial reporting for WilTel Communications, Inc. Mr. Francis currently owns 17,732 shares of common stock.

The largest shareholder is David Chymiak, who currently owns 2,622,211 common shares, including 17,000 in exercisable options. This accounts for 26% of AEY's shares.

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**Tel:** (918) 251-9121, <http://www.addvantagetech.com>



**NASDAQ: AEY**  
**BOWSER RATING: 10**  
**Last 12 Months:**  
**\$1.87-\$2.55**

	2011	2012	2013(A)
REVENUES	\$38,079,530	\$35,216,403	\$9,616,918
INCOME(LOSS)	\$2,536,307	\$1,250,492	\$797,417
WORKING CAPITAL	\$36,821,542	\$29,715,764	\$30,518,432
BOOK VALUE	\$3.53	\$3.71	\$3.79
TOTAL SHARES	10,175,213	10,196,241	10,185,026
FLOAT	N/A	N/A	5,060,000
(A) THREE MONTHS ENDING 12/31/12			

# MINIPRICED STOCKS IN BUYING RANGE

SYMBOLS: (N) NEW YORK STOCK EXCHANGE; (A) NYSE AMEX; (GM) NASDAQ GLOBAL MARKET, WAS NATIONAL MARKET; (CM) NASDAQ CAPITAL MARKET, WAS THE SMALLCAP MARKET; (GS) GLOBAL SELECT MARKET; (OB) BULLETIN BOARD; (QB) OTC QB MARKET; (ADR) AMER. DEPOSITORY RECEIPTS; (NR) NOT RATED; #-PREVIOUSLY APPEARED ON LIST, BUT WAS REMOVED BECAUSE IT HAD RISEN ABOVE \$3.00/SHARE; @-FROM CONTINUOUS OPERATIONS; FIGURES IN PARENTHESIS ARE LOSSES; C-CANADIAN DOLLARS

Date of Recommend & Market	Issue/Trading Symbol	Principle Business	Price 03/08/13	Long- term Debt (Millions)	Sales Updated Quarterly (Millions)	Income/Loss Updated Quarterly (Millions)	Shares Outstanding (Millions)	Bowser Rating
<b>CATEGORY ONE: OUR BEST PICKS</b>								
03/13(GM)	ADVANTAGE TECH (AEY)	CABLE TV EQUIPMENT	2.20	\$1.496	\$35.8	\$1.601	10.2	10
# 02/08(CM)	CENTURY CASINOS (CNTY)	INT'L CASINO ENTERTAINMENT	2.97	\$3.322	\$80.0	\$4.057	24.1	8
Office: 2860 South Circle Drive, Suite 350, Colorado Springs, CO 80906, Tel: (719) 527-8300, www.cnty.com								
# 09/12(CM)	INNOTRAC CORP (INOC)	ORDER PROCESSING/FULFILLMENT	2.87	\$0.651	\$98.4	\$2.285	13.1	9
# 12/06(A)	ITERIS (ITI)	OUTDOOR MACH VISION SYS/SENSORS	1.76	\$0.000	\$28.3	\$2.683	33.5	10
12/12(CM)	JOE'S JEANS INC (JOEZ)	WOMEN'S/MEN'S APPAREL	1.43	\$0.000	\$118.6	\$5.565	66.0	9
04/11(QB)	LIBERATOR MEDICAL (LBMH)	MEDICAL SUPPLIES FOR SENIORS	0.97	\$0.000	\$63.7	\$3.399	48.2	10
08/12(CM)	NEWTEK BUSINESS (NEWT)	SMALL/MEDIUM BUSINESS SOLUTIONS	1.94	\$57.430	\$128.4	\$7.970	35.2	8
02/13(A)	WIRELESS TELECOM GRP (WTT)	WIRELESS TELECOM SOLUTIONS	1.48	\$0.000	\$28.5	\$2.882	24.2	10
<b>CATEGORY TWO: WORTHY OF CONSIDERATION</b>								
# 12/11(A)	AMER SHARED HOSP (AMS)	TURNKEY TECHNOLOGY SOLUTIONS	2.12	\$0.000	\$17.3	\$1.112	4.6	7
12/10(A)	DIGITAL POWER (DPW)	SWITCHING POWER SUPPLIES	0.69	\$0.000	\$8.8	\$0.144	6.9	9
08/11(A)	GSE SYSTEMS (GVP)	SERVICES NUCLEAR & PETRO IND	2.18	\$0.000	\$54.5	\$2.678	18.4	9
# 06/08(A)	TENGASCO INC (TGC)	DOMESTIC OIL/GAS OPERATIONS	0.65	\$11.513	\$20.3	\$5.342	60.8	8
01/13(A)	TUCOWS INC (TCX)	VARIOUS INTERNET SERVICES	1.82	\$0.146	114.7	\$4.468	44.3	NR
<b>CATEGORY THREE: VERY SPECULATIVE</b>								
# 05/11(N)	DOVER DOWNS (DDE)	CASINO/HOTEL MANAGEMENT	2.22	\$58.500	\$225.9	\$4.807	31.8	NR
# 06/08(A)	FLEXIBLE SOLUTIONS (FSI)	SPECIALTY CHEMICALS	1.12	\$1.626	\$15.9	(\$0.992)	13.2	NR
# 03/11(A)	INTELLIGENT SYSTEMS (INS)	VENTURE CAPITAL FIRM	1.22	\$0.000	\$15.9	(\$0.790)	9.0	7
# 10/09(CM)	LRAD CORP (LRAD)	SOUND ACOUSTIC TECHNOLOGY	1.09	\$0.000	\$14.2	\$1.048	32.4	8
04/11(CM)	MAJESCO ENTERTAIN (COOL)	DIGITAL ENTERTAINMENT	0.58	\$0.000	\$132.3	\$4.613	40.0	10
# 02/10(CM)	MANHATTAN BRIDGE (LOAN)	SHORT-TERM COMMERCIAL LOANS	1.40	\$0.500	\$1.7	\$0.349	4.3	9
07/10(QB)	REPRO-MED SYSTEMS (REPR)	DESIGN/PRODUCTION OF MED PROD	0.21	\$0.000	\$7.8	\$0.815	36.6	7
07/12(QB)	SPINE PAIN MGMT (SPIN)	SPINE INJURY FINANCING SOLUTIONS	0.63	\$1.304	\$4.5	\$0.186	18.0	NR
10/12(QB)	WHERE FOOD CMS FRM (WFCF)	FOOD VERIFICATION SERVICES	1.12	\$0.191	\$5.3	\$0.873	21.2	8

**NOTE:** We've assembled, in a bound booklet, a reproduction of the original Company of the Month write-ups for each of the above stocks. This *Company of the Month* booklet is available for \$10.

## Category Changes

This month we have one company moving up a category and two moving down a category. **Liberator Medical Holdings (QB:LBMH)** reported its second straight quarter of solid financial results, with growth in both revenues and earnings. Investors have taken notice, and the stock appreciated considerably over the past month. As a result, we are promoting LBMH to Category 1.

**Tucows Inc (A:TCX)** reported a 13% increase in net revenues, but a 92% decrease in net earnings. This is the result of much higher costs of revenue and expenses for the quarter. Because of these earnings, the company received an NR for its Bowser Rating, and made its way to Category 2 for the time being.

**Where Food Comes From (QB:WFCF)** is also moving down a category, from Category 2 to Category 3. Like TCX, WFCF reported an increase in net revenues, but a decrease in net income. Its decrease in net income was primarily due to an 87% decrease in its income tax benefit when compared to last year. This marks the second straight quarter Where Food Comes From's earnings have been lower.

For more on these companies' earnings, see the *Earnings page*.

## Tucows to buyback shares

**Tucows Inc's (A:TCX)** board of directors approved a \$10 million stock buyback plan that will begin immediately and expire on 02/28/14.

All shares that are bought back will be retired and returned to treasury. As you may recall from last month's front page article, retired shares are no longer available to the company.

Recently, Tucows had two buyback programs end. The first ended 11/14/12 and resulted in 2.4 million retired shares. The second was a Dutch auction tender offer that ended 01/04/13 and resulted in 4.1 million retired shares. Altogether, Tucows has repurchased 6.5 million shares so far and now has around 40 million shares outstanding.

**Cimatron Ltd (CM:CIMT)** struck up a deal with the Taiwanese Group, one of the world's largest manufacturers for the global computing, communication and consumer electronics industry. Under the deal, the Taiwanese Group will deploy CIMT's CimatronE CAD/CAM software.

Ira Bareket, CIMT VP of sales and marketing: "We make it our business to help customers like the Taiwanese Group meet their business goals by providing them with software that can address their specific manufacturing business needs."

# FOLLOW-THROUGH AND STOCKS TO SELL

WE ENCOURAGE SUBSCRIBERS TO BUY OUR STOCKS WHEN THEY ARE \$3 OR LESS. HOWEVER, WHEN THEY GO ABOVE \$3, WE FOLLOW THEM IN THE FIRST GROUP BELOW. IN BOTH OF THE FOLLOWING LISTS, COLUMN 1 GIVES THE SHARE PRICE AS OF 03/08/13 PLUS THE CURRENT BOWSER RATING. COLUMN 2 IN THE FIRST LIST BELOW INCLUDES THE MONTH/YEAR WE ORIGINALLY RECOMMENDED THE ISSUE, THE PRICE PER SHARE THEN AND THE BOWSER RATING. (NR=not rated)

ISSUE/EXCHANGE SYMBOL	1	2	ISSUE/EXCHANGE SYMBOL	1	2
ATLANTIC AMERICAN (GM:AAME)	\$3.40(8)	02/12 \$2.05(8)	FOOD TECHNOLOGY SERVICE (CM:VIFL)	\$5.08(NR)	01/07 \$2.50(8)
AVALON HOLDINGS (A:AWX)	\$4.20(9)	05/11 \$2.90(9)	FULL HOUSE RESORTS (A:FLL)	\$3.30(8)	12/07 \$2.80(8)
CAMCO FINANCIAL (GM:CAFI)	\$3.70(9)	11/12 \$1.80(8)	GOLDEN ENTERPRISES (GM:GLDC)	\$3.48(7)	02/09 \$2.35(9)
CENTURY CASINOS (CM:CNTY)	Now \$2.97; See Page 4		GOLDFIELD CORPORATION (N:GV)	\$4.39(9)	05/12 \$1.58(8)
CIMATRON LIMITED (CM:CIMT)	\$8.21(8)	02/08 \$2.75(8)	IEC ELECTRONICS (A:IEC)	\$5.95(7)	07/08 \$1.99(8)
CVI EQUIPMENT (CM:CVV)	\$11.06(NR)	07/05 \$2.03(9)	INVENTURE FOODS (CM:SNAK)	\$7.62(9)	09/00 \$2.56(8)
DGSE COMPANIES (A:DGSE)	\$6.02(10)	12/03 \$2.05(8)	KEY TRONIC CORPORATION (GM:KTCC)	\$10.86(11)	11/08 \$1.57(10)
EVOLVING SYSTEMS (CM:EVOL)	\$6.49(8)	05/09 \$3.68(8)	PARAMETRIC SOUND (CM:PAMT)	\$12.98(NR)	06/07 \$4.30(NR)
*Price adjusted: 1-for-3 reverse split 07/09			*Price adjusted: 1-for-5 reverse split 03/12; spin-off from LRAD Corp		
FEMALE HEALTH COMPANY (CM:FHCO)	\$6.99(10)	10/07 \$2.32(9)	SIMULATIONS PLUS (CM:SLP)	\$4.18(8)	05/10 \$2.46(9)
FIELDPOINT PETROLEUM (A:FPP)	\$4.05(7)	10/08 \$2.24(8)	VERSAR INC (A:VSR)	\$4.45(10)	10/11 \$2.76(10)
FONAR CORPORATION (CM:FONR)	\$6.34(7)	03/12 \$1.97(8)	VERTEX ENERGY (CM:VTNR)	\$3.78(10)	06/11 \$1.95(9)

## THE FOLLOWING WE SAID SHOULD BE SOLD

(COLUMN 2 SHOWS THE DATE, PRICE AND BOWSER RATING WHEN WE RECOMMENDED THE STOCK BE SOLD)

COVER-ALL TECHNOLOGY (A: COVR)	\$1.38(NR)	12/12 \$1.10(NR)	OUR PET'S COMPANY (QB:OPCO)	\$0.51(NR)	08/12 \$0.46(NR)
FORTUNE INDUSTRIES (A:FFI)	\$0.22(NR)	04/12 \$0.27(NR)	PERMA-FIX ENVIRONMENTAL (CM:PESI)	\$1.03(7)	12/12 \$0.76(7)
GLOBALSCAPE (A:GSB)	\$1.70(NR)	12/12 \$1.57(NR)	SONO-TEK CORP (QB:SOTK)	\$0.68(7)	02/13 \$0.68(7)
NEW CONCEPT ENERGY (A:GBR)	\$1.40(NR)	06/12 \$1.30(NR)			

## BRIEFS

**ATLANTIC AMERICAN CORP (GM:AAME)** declared an annual cash dividend of \$0.02/share payable on April 26, 2013 to shareholders of record as of March 29, 2013. This is the second time that AAME has declared an annual cash dividend since their recommendation in February 2012. . . . **EVOLVING**

**SYSTEMS, INC (CM:EVOL)** released the SIM Reservation Portal™, which enables mobile operators to bring the benefits of EVOL's Dynamic SIM Allocation™ solution to more customers through more sales channels. . . . **INVENTURE FOODS, INC (CM:SNAK)** announced that Boulder Canyon Natural Foods® successfully enrolled its kettle-cooked potato chips in the Non-

GMO (genetically modified organisms) Project. Seattle's Best Coffee, another SNAK member, will soon launch Seattle's Best Coffee® Frozen Coffee blends. . . . **MAJESCO ENTERTAINMENT (CM:COOL)** extended its confidential license agreement with Nintendo. The agreement, originally drafted in February 2007, now expires on February 20, 2016. . . . **MANHATTAN BRIDGE CAPITAL (CM:LOAN)** entered into a Stipulation and Agreement of Settlement of an action brought on by Alan R. Kahn. Under the terms, still subject to the Supreme Court of New York, County of Nassau's approval, LOAN CEO Assaf Ran will not withdraw his personal guarantee of LOAN's line of credit facility for at least two years as long as he remains the company's CEO. Manhattan Bridge also agreed to a number of practices to strengthen its corporate governance. . . . **PARAMETRIC SOUND CORP (CM:PAMT)** signed a memorandum of understanding, allowing the company to enter into a strategic relationship with Shanghai Industrial Investment Group and Aviation Industry Corp's United States trade representative, Optek Electronics. The memorandum defined four key areas, including a licensing agreement, a manufacturing agreement, a joint product development agreement and a joint venture to address the Chinese market. . . . **VERTEX ENERGY, INC (CM:VTNR)** began trading on the NASDAQ's Capital Market effective February 13, 2013. The company formerly traded on the OTC QB trading platform.

## OPEN MARKET INSIDER TRANSACTIONS

COMPANY	INSIDER	BUY/SELL	DATE	PRICE	
DGSE Companies	L S Smith (B/O)	S-3,000	02/12/13	\$6.39	
	" "	S-1,000	02/13/13	\$6.35-6.40	
	" "	S-6,700	02/14/13	\$6.25-6.40	
	" "	S-7,000	02/18/13	\$6.15-6.25	
	" "	S-3,000	02/19/13	\$6.25-6.30	
	" "	S-8,000	02/20/13	\$6.27	
	" "	S-7,400	02/21/13	\$6.35	
	" "	S-5,914	02/24/13	\$6.25-6.33	
	" "	S-90	02/25/13	\$6.33	
	" "	S-300	02/26/13	\$6.25	
Female Health Co	Stephen M Dearholt (D)	S-33,712	02/03/13	\$7.65	
	Michael Pope (O)	S-22,500	02/05/13	\$7.48	
Food Tech Service	David Nichols (D)	D-3,942	02/05/13	\$5.22	
Iteris Inc	Austin Marx & David Greenhouse (B/O)	S-6,800x	02/06/13	\$1.67	
	" "	S-50,000x	02/07/13	\$1.69	
	" "	S-21,207x	02/14/13	\$1.69	
	" "	S-300,000x	02/18/13	\$1.70	
	" "	S-2,282x	02/21/13	\$1.75	
	" "	S-2,700x	02/24/13	\$1.75	
	" "	S-22,142x	02/25/13	\$1.76	
	Joe's Jeans	Samuel J Furrow (D)	S-28,200	02/25/13	\$1.38-1.45
		" "	S-291,276	02/26/13	\$1.39-1.43
		" "	S-212,932	02/27/13	\$1.38-1.42
Majesco Entertainment	Allan Grafman (D)	AS-6,818	02/03/13	\$0.61	
Parametric Sound Corp	Austin Marx & David Greenhouse (B/O)	S-51,300x	02/06/13	\$9.50-9.53	
	" "	S-75,000x	02/07/13	\$10.03	
	" "	S-30,296x	02/10/13	\$10.70	
	" "	S-77,000x	02/24/13	\$10.80	
	Kenneth F Potashner (O)	OE-12,490	02/11/13	\$3.25	
	" "	S-12,490	02/11/13	\$9.85-10.11	
	" "	OE-12,510	02/14/13	\$3.25	
	" "	S-12,510	02/14/13	\$9.95	
	Sono-Tek Corp	Joseph Reimer (O)	B-4,500	02/24/13	\$0.53
	Tucows Inc	John David Woroch (O)	S-35,000	02/26/13	\$1.69
" "		B-35,000x	02/16/13	\$1.69	

AS-Automatic sale, B-Bought, B/O-Beneficial owner, D-Director, O-Officer, OE-Option exercise, S-Sale, x-indirect holdings. Info from Yahoo!Finance

# BOWSER BUCKAROOS SPEAK

## ED'S MONTHLY COLUMN

I would like to say that the outline of the twelve stocks picked for 2013 was very helpful and instructive for me and my grandsons. We reviewed the stocks shown in the chart that were purchased as 2012 Companies of the Month, their prices and why they were sold. It made complete sense to two 13 year-old boys.

It's the perfect way to show how the Bowser Game Plan works. Hope we see an outline of 2013's Companies of the Month in the January 2014 issue.

Boy, you guys are good and I'm very fortunate to have found The Bowser Report.

--Ed Kaulbars, Naples, FL

Ed is a very diligent Buckaroo. We hear from him multiple times each month and he ends up in our Buckaroos Speak section often. He always brings up great questions, and/or boosts our self-image, as he does above.

We always love hearing from our Buckaroos. Hearing what features you like and which ones you could do without is valuable information to us. Not to mention, we also just like to talk stocks. So, if you ever feel the urge, contact us!

Also, we most certainly will include the "outline" of our 2013 picks in the January 2014 issue. We think that doing so is a great way to (a) see how we have done, and (b) help our subscribers understand the Game Plan, as Ed noted.

## HULBERT FINANCIAL DIGEST RANKING

I subscribed to The Hulbert Financial Digest and The Bowser Report out of curiosity, not to invest. The Hulbert Financial Digest rated your newsletter in 3rd place of all other newsletters. If I decide to invest, I will let you know.

--M Shrew, Sacramento, PA

M Shrew is a former subscriber who was with us for only a year. However, he mailed us this letter, calling our attention to our ranking with the *Hulbert Financial Digest*. Because we do not have a subscription to *HFD*, we cannot verify our ranking, or even see what *Hulbert* uses to compile its rankings.

However, we do thank M Shrew for calling this to our attention. Our goal at *The Bowser Report* is to provide the best quality stock picks under \$3/share. As long as our subscribers are happy, we are happy. Although, getting recognized by other newsletters is pretty nice, too.

## A CONVERSATION WITH SPINE PAIN MGMT

I talked to the chief financial officer of **Spine Pain Management (QB:SPIN)** the other day. I then waited to see the February issue of *The Bowser Report* for any information about SPIN, but there was none.

I found out the following:

- Recently, the company issued some shares of stock in a litigation settlement. My guess is that the stock is being sold, which is putting downward pressure on its price.
- The company is making some very significant moves in the

next quarter or two, which cannot be disclosed yet because they are not public.

- The CFO just purchased 10,000 shares of SPIN on the open market.

Editorial comment - the CFO and I spent more time discussing hunting in Texas and Montana than the company's profile. He seemed to enjoy speaking with someone that was only inquiring about the share price and the cause for its slide, rather than an irate shareholder with an ax to grind.

--Chuck Bostrom, Lewistown, MT

It's always nice when you can have a down-to-earth conversation with a company's management. Chuck has been a subscriber for most recently almost ten years and has even written an article that we published in our April 2012 issue. When it comes to investing, Chuck knows what he's doing.

As far as Spine Pain Mgmt goes, since we recommended it in July 2012, the stock has failed to find a footing until recently. We recommended the company at \$1.15/share, but it slid all the way down to less than \$0.40/share just last month.

Now, the company is back up to \$0.60+/share on a couple of positive press releases. The first of which was the announcement of the second generation Quad Video HALO Technology™ V 2.0.

This updated technology results in lower production costs for SPIN and opens up new marketing opportunities. As a result, the company expects the QVH 2.0 to provide a new revenue stream that will enhance the company's financials.

The second recent press release was the announcement of a new diagnostic center in San Antonio, TX--the state's second most populated city with over 1.3 million people. This latest center is the company's third in Texas.

The selling point for this new center was none other than the QVH 2.0. The center's owner, Dr. Daniel Frederick, M.D., explained, "The main reason Central Texas Pain Center became an affiliate of Spine Pain Management is its Quad Video HALO Technology V 2.0."

Because the company has not yet reported improved financials as a result of these new developments, we are keeping SPIN in Category 3.

We would like to thank Chuck for his due diligence and for calling his discoveries to our attention!

## PAMT files patent application

**Parametric Sound Corp (CM:PAMT)** filed a United States patent application on a novel new emitter technology. The company believes that patent protection will significantly expand uses for its directional 3D audio systems.

"While it is not our normal practice to announce patent filings, we believe this particular filing is especially important to our patent portfolio and will expand the market opportunities for commercialization of HyperSound technology," noted Ken Potashner, PAMT's executive chairman.

The emitters' inventor, Elwood Norris, explained, "We are demonstrating emitters as thin as a credit card that can be sized, shaped and molded to reproduce directional and 3D audio."

## Beginner's Portfolio Up 187%

**BOUGHT:** None this month

**SOLD:** GV (50 shares) @ \$3.36 less \$10 commissions = \$358

	Cost	03/08/13		Cost	03/08/13		Cost	03/08/13	Proceeds
LOAN	120/Mar '10	140	*VTNR	175/June '12	189	INOC	233/Oct '12	287	From Sales
CNTY	270/Mar '11	297	AMS	308/June '12	212	WFCF	159/Nov '12	112	9,950
GVP	210/Sep '11	218	INS	179/June '12	122	CAFI	218/Dec '12	370	158
AAME	280/Mar '12	340	FSI	145/Aug '12	112	LRAD	106/Dec '12	109	10,108
DDE	289/May '12	222	ITI	162/Aug '12	176	JOEZ	117/Jan '13	143	
*GV	168/June '12	220	NEWT	187/Sep'12	194	LBMH	83/Jan '13	97	
								3,560	
	Original cost for all stocks: \$4,766		*50 Shares					<b>Proceeds from Sales:</b>	10,108
								<b>Current Value of Portfolio:</b>	13,668

Gain: 13,668 minus 4,766 = 8,902

Percentage of gain: 8,902 divided by 4,766 x 100 = 186.8

**Comments:** This is a simulated portfolio for those who would like to actively participate in the stock market...**They want an approach that will serve as a learning situation...**An investment of \$200 to \$300 a month is required...**With each new Company of the Month, 100 shares were purchased until we had 18...**We use an internet broker...**We follow the Bowser Game Plan. Portfolio started Sep. '01.**

## Female Health Co comes through

In July 2012, **The Female Health Company (CM:FHCO)** committed to increasing access to FC2 Female Condoms for the world's poorest women. The company commitment followed the London Summit on Family Planning's call for public/private support in achieving the goal of providing contraceptive products and related education to 120 million women in 69 of the poorest countries by 2020.

FHCO made the following commitments:

1. Invest \$14 million over the next six years in reproductive health and HIV/AIDS prevention education programs.
2. Aggregate FC2 purchases from public sector buyers, then basing prices on volume the following year.
3. Award public sector purchasers with 5% more FC2 condoms --based on their annual purchase total--at no extra cost.

To date, the company has come through on these commitments by planning to invest \$2.3 million in fiscal year 2013. Also, the company has aggregated 2012 purchases and established volume-based pricing for 2013. And, FHCO notified qualifying public sector purchasers of their entitlement to the extra condoms that they will receive based on their purchases between July 1 2012, and December 31, 2012. The program will now be done annually. This change started on January 1, 2013.

FHCO's chairman and chief executive officer, O.B. Parrish, stated, "It was an honor to be part of the London Summit, and we will continue to do our part to improve the health of women in the world's poorest countries."

## FONAR Corp makes acquisition

HMCA, a subsidiary of **FONAR Corp (CM:FONR)**, acquired a newly formed limited liability company known as Health Diagnostics Management, LLC for \$34.4 million. Currently Health Diagnostics manages twelve Stand-Up® MRI centers along with 2 other scanning centers in Florida and New York. Combining these twelve Stand-Up MRI centers with the eleven that HMCA already manages creates a portfolio of 23 Stand-Up MRI centers for FONAR's subsidiary.

FONAR cites three benefits of more than doubling the number of centers managed:

- Economies of scale;
- Shared expertise and capabilities; and
- Joint marketing strategies.

HMCA's 23 centers represent the largest network of Stand-Up MRI centers in the nation.

"We are delighted with this acquisition. The interests that we just acquired allow us to grow quite significantly in one step," noted Raymond Damadian, FONR's founder and president.

## Versar picks up contracts

Over the past month, **Versar, Inc (A:VSR)** announced five more contract wins. The first was a contract extension in Iraq. The United States Army Corp of Engineers exercised an option to extend Versar's current contract for another year with a potential consideration of \$4.4 million. This contract initially was to expire this past February, but now continues until February 6, 2014.

The second and third contract wins were for municipal storm water contracts in Arlington County, VA and Anne Arundel County, MD. The value of these contracts is about \$1 million over one year and each includes up to five option years. As part of these contracts, VSR will provide various support services to ensure that the respective counties maintain Municipal Stormwater permit compliance.

The third contract award extended the number of services that Versar will provide for Afghanistan support. The extension will add \$7.6 million to the contract's funding, bringing the base year value of the contract to \$32 million, with a total consideration of \$170 million. Not included in those figures are three option years.

The fourth and final win was a \$2.5 million extension on a subcontract that Versar currently holds in Afghanistan. The extension pushes the expiration date until May 2013 for a total \$31 million.

# NOTES BY THE EDITOR

**The Bowser Microcap Stock Index has had quite a wild ride over the past month.** February started out the month great, closing on the eighth at 513.48. The Index then rose 1.2% the following week, closing at 519.63 on Friday, February 15.

The two weeks that followed were anything but good.

First, the Index closed just around 500 on February 22--around a 4% slide. Fueling the fall was Harvest Natural Resources (HNR), which plummeted 40.5% in just one day after a \$725 million asset sale fell through.

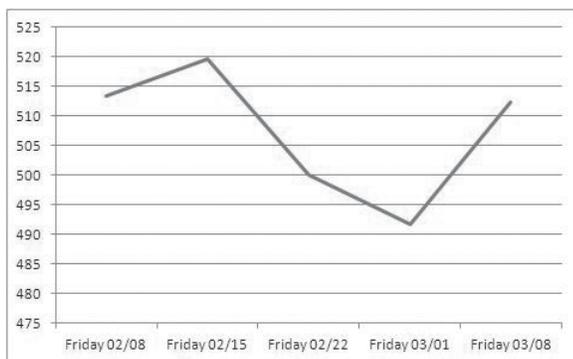
The following week, the Index slid around another 2% to 491.65. Once again, a large stock in the Index propelled the decline. This time it was Contango Oil and Gas (MCF) and its 8.2% weekly slide that did the trick.

The week of March 4 to March 8, however, the Index almost made up its monthly losses, recovering 4.2% to 512.30. On Thursday, March 7 alone, the Index skyrocketed 2.4%.

This is a good example of the inherent volatility of stocks in general. Both of the stocks that fueled our losses were rather large companies. HNR traded at \$9+ per share before falling to just above \$5 per share. MCF traded in the mid \$40s per share and now trades in the upper \$30s. Sure, smaller stocks are volatile, but larger stocks are too. And, in this case, it was the larger companies that hurt us the most.

*The chart below shows the rising and falling of the Bowser Microcap Index visually.*

## Bowser Microcap Stock Index 02/08/13-03/08/13



**Earnings reports this month were not the best that we have seen.** Five of our companies had their Bowser Ratings reduced because of their recent financial performances. We are still waiting on a little over half of our companies to report their earnings for the period ending in December 2012. We expect those to be in for the April issue of *The Bowser Report*.



**Our biggest goal is to take care of our subscribers by providing quality and timely content!** As a result of this goal, we have taken to the Internet in a large way. This past summer, we launched our new website, which includes a free blog section. We publish posts regularly that update readers on our Microcap Stock Index, provide educational content and discuss the workings of the microcap/penny stock marketplace--visit our blog at <https://thebowserreport.com/blog/>.

In order to keep subscribers updated, we have also taken to social media. We now have Facebook, Twitter, Google Plus and LinkedIn accounts. We constantly update our profiles to keep our followers aware of our recent news. We strongly encourage our subscribers with these social media accounts to follow us.

Most recently, we have joined the website Seeking Alpha, which is a stock market analysis site. Thomas is now a contributor on the site and will, from time to time, publish microcap/penny stock interest articles. If you are a member of Seeking Alpha, you can follow Thomas to see when he publishes new articles.

**As you may have noticed, the new design of the newsletter is now out.** Our goal for the updated look was to provide a more readable newsletter with more space for content. Overall, the look has not changed too much. If you have any feedback on the new design, positive or constructive, please let us know!

### *The Bowser Report* online member benefits:

- Fast access to our newsletter.
- A growing database of archived newsletters in PDF format.
- Company of the Month profiles for all of the companies that are in the most recent newsletter.



Experience these benefits at <https://thebowserreport.com>

**IF YOU ARE A PRINT SUBSCRIBER WHO WOULD LIKE TO GO ONLINE, CONTACT US FIRST!**

### FIVE BOWSER STOCKS UP AND DOWN

SPINE PAIN MGMT	UP	54%	FLEXIBLE SOL	DOWN	17%
GOLDFIELD CORP	UP	46%	LRAD CORP	DOWN	16%
PARAMETRIC SND	UP	24%	CIMATRON LTD	DOWN	15%
LIBERATOR MED	UP	23%	DIGITAL POWER	DOWN	10%
WIRELESS TELECO	UP	22%	MAJESCO ENT	DOWN	9%

### *The Bowser Database*

- ◆ Single copy only.
- ◆ Updated monthly with quarterly results and new companies.
- ◆ Except for Companies of the Month, all companies that are above \$5/share are taken out.
- ◆ Each company has a Bowser Rating and 12 other fields of information.
- ◆ Contains NEW Dividend Stock Listing AND Microcap Stock Index.
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LAST MONTH'S  
BIGGEST GAINER  
RESOLUTE ENERGY  
UP 135%

# WARRANT REGISTER

## ROIC warrants exercised

NRDC Capital Management, LLC exercised all of its 8 million **Retail Opportunity Investment Corp warrants (GS:ROICW)** on a cashless basis. As a result of the cashless exercise, based on a common share price of \$13.13/share, Retail Opportunity issued 688,500 common shares to NRDC in a private placement.

ROIC Chairman Richard A. Baker: "The managers of NRDC and myself are pleased to have converted all of our warrants into shares of ROIC common stock. We continue to be impressed by ROIC's management team and their implementation of the company's business plan of creating one of the premier shopping center REITs on the West Coast."

To date, excluding NRDCs exercise, other warrant holders have exercised 497,637 warrants, resulting in about \$6 million in proceeds to ROIC.

## S&W warrants callable

**S&W Seed Company's Class A Warrants (CM:SANWW)** have met the conditions to become callable for redemption. The warrants met call conditions as the common traded at \$8.80/share or above for 5 consecutive trading days--from February 28 to March 6.

If S&W gives official notice that it is calling the warrants, they must be traded in. Otherwise, they will become worthless. Currently, 108,700 Class A Warrants have been exercised or are pending exercise.

## FairPoint launches Extended Connect

**FairPoint Communications (CM:FRP)** announced the launch of Carrier Ethernet Services (CES) Extended Connect. Extended Connect brings FRP's Ethernet network to carriers that previously lacked interconnection facilities in northern New England. The service features one-stop access from Boston to FairPoint's footprint in Maine, New Hampshire and Vermont.

"FairPoint wholesale has the largest owned and managed fiber network in northern New England, with more than 80% of our central offices enabled for Carrier Ethernet services. This offers our customers the unmatched ability to connect with more than 95% of New England businesses," commented FRP's executive VP and CRO, Tony Tomae.

## CBMX's leadership change

**CombiMatrix Corp (CM:CBMX)** named Mark McDonough, the company's current chief commercial officer, as successor to current CEO R. Judd Jessup, who will retire on March 15, 2013.

McDonough has been with CBMX since 2012. He has more than 15 years of experience in sales and business development, specializing in diagnostics.

"We brought Mark in to build and lead our sales team and he has done everything that we expected and more. With the transition to a pure-play diagnostics lab complete, we have now refocused the organization on key markets where we are seeing rapid growth and Mark has led that execution over the past eight months," remarked current CEO R. Judd Jessup.

Company	Market/Symbol	Principle Business	Stock Price 03/08/13	Warrant Price 03/08/13	Conv. Ratio	Exer. Price	Expire Date	No. Wts	Bowser Rating
<b>Associated Banc-Corp</b> 1200 Hansen Road., Green Bay, WI 54304, Tel: (920) 491-700, www.associatedbank.com	GS:ASBCW	Bank holding company	14.90	1.59	1.00	19.77	11/21/18	4.0M	9
CALL TERMS: Not callable									
<b>Bank of America</b> Bank of Amer. Corp. Center, 100 N Tryon St., Charlotte, NC 28255, Tel: 704/386-5681, www.bankofamerica.com	N:BAC-WTB	Banking and financial services	12.10	0.79	1.00	30.79	10/28/18	121.8M	NR
CALL TERMS: Not callable									
<b>China Hydroelectric</b> 420 Lexington Ave., Ste. 860, New York, NY 10170, Tel: 646/467-9800, www.chinahydroelectric.com	N:CHC-WT	Hydroelectric power in China	1.84	0.02	1.00	3.45	12/31/13	6.0M	8
CALL TERMS: \$23.00 for 20 out of 30 days									
<b>Citigroup</b> 399 Park Ave., New York, NY 10043, Tel: 212/559-1000, www.citigroup.com	N:C-WTA	Investment banking	46.79	0.55	1.00	106.10	01/04/19	2.6M	7
CALL TERMS: Not callable; exercise price adj. for dividends above \$.01									
<b>CombiMatrix</b> 6500 Harbour Heights Pkwy, Ste. 303, Mukilteo, WA 98275, Tel: 425/493-2000, www.combimatrix.com	CM:CBMXW	Biotech development	4.14	0.26	1.00	9.00	05/01/14	1.1M	7
CALL TERMS: 250% of exercise price for 20 days									
<b>Crumbs Bake Shop, Inc</b> 110 West 40th St., Ste. 2100, New York, NY 10018, Tel: 877/278-6270, www.crumbs.com	CM:CRMBW	Sale of baked goods	2.82	0.09	1.00	11.50	05/05/16	5.5M	6
CALL TERMS: \$17.50 for 20 out of 30 days									
<b>FairPoint Communications</b> 521 E. Morehead St., Ste. 250, Charlotte, NC 28202, Tel: 704/344-8180, www.fairpoint.com	OTC:FRPZW	Communications in New England	7.32	0.10	1.00	48.81	01/24/18	3.6M	8
CALL TERMS: Not callable									
<b>FieldPoint Petroleum</b> 1703 Edelweiss Dr., Cedar Park, TX 78613, Tel: 512/250-8692, www.fppcorp.com	N:FPP-WT	Oil/gas operations in the US	3.99	0.80	1.00	4.00	03/26/18	8.0	7
CALL TERMS: 150% of strike price									
<b>Iridium Communications</b> 1750 Tysons Blvd., Ste. 1400, McLean, VA 22102, Tel: 703/287-7400, www.iridium.com	GS:IRDMZ	Mobile voice/data communications	6.24	1.26	1.00	11.50	02/05/15	14.0M	9
CALL TERMS: \$18.00 for 20 out of 30 days									
<b>Microvision Inc</b> 6222 185th Ave. N.E., Richmond, WA 98052, Tel: 425/415-6847, www.mvis.com	CM:MVISW	Miniature images and displays	1.67	0.03	1.00	3.60	07/23/13	0.6M	9
CALL TERMS: If common averages \$7.20 for 20 days									
<b>Owens Corning</b> One Owens Corning Pkwy, Toledo, OH 43659, Tel: 419/248-8000, www.owenscorning.com	N:OC-WTB	Building materials worldwide	39.96	1.54	1.00	45.25	10/31/13	7.8M	6
CALL TERMS: Not callable									
<b>Resolute Energy</b> 1000 Crescent Ct., Ste. 1200, Dallas, TX 75201, Tel: 214/615-2300, no website	N:REN-WT	Petroleum/natural gas	11.12	1.13	1.00	13.00	09/25/14	1.7M	6
CALL TERMS: \$18.00 for 20 out of 30 days. Was Hicks Acquisition									
<b>Retail Opportunity Invest</b> 3 Manhattanville Rd., 2nd Fl., Purchase, NY 10577, Tel: 914/272-8080, www.roireit.net	GS:ROICW	Commerical real estate investment	13.11	1.10	1.00	12.00	10/23/14	44.0M	6
CALL TERMS: \$18.75 for 20 out of 30 days									
<b>S&amp;W Seed Company</b> 2552 S. Butte Ave., Five Points, CA 93624, Tel: 599/884-2535, www.swweedco.com	CM:SANWW	Agricultural products	10.44	3.20	1.00	7.15	05/03/15	1.0M	6
CALL TERMS: \$8.80 for 5 consecutive days/\$0.25									
<b>TCF Financial</b> 200 Lake Street East, Wayzata, MN 55391, Tel: 952/745-2760, www.tcfbank.com	N:TCB-WT	Bank holding company	14.32	2.05	1.00	16.93	11/14/18	3.2M	6
CALL TERMS: Not callable									
<b>U-Swirl Inc</b> 1075 American Pacific, Ste. C, Henderson, NV 89074, Tel: 702/448-5301, www.healthyfastfood.com	OTC:SWRLW	U-Swirl frozen yogurt	0.34	0.01	1.00	5.10	03/19/13	5.6M	9
CALL TERMS: 120% of ex. price for 5 days/\$0.25. Was Healthy Fast Food									

	Quarter Ended	Current Sales	Same Period Last Year	Current Earnings	Same Period Last Year	Comments
Bridgeline Digital, Inc (BLIN)	12/31/12	\$6,193,000	\$6,517,000	(\$642,000)	(\$463,000)	
Cimatron Limited (CIMT)	12/31/12	\$12,357,000	\$12,226,000	\$1,333,000	\$1,397,000	(A)
FONAR Corporation (FONR)	12/31/12	\$9,613,000	\$9,328,000	\$1,620,000	\$1,812,000	(B)
Fortune Industries, Inc (FFI)	12/31/12	\$13,739,000	\$14,836,000	\$522,000	\$417,000	
Full House Resorts (FLL)	12/31/12	\$37,459,000	\$32,520,000	(\$831,000)	\$2,789,000	(C)
Inventure Foods, Inc (SNAK)	12/29/12	\$43,542,299	\$44,464,066	\$2,364,068	\$741,583	(D)
Joe's Jeans Inc (JOEZ)	11/30/12	\$33,736,000	\$25,388,000	\$1,963,000	(\$268,000)	(E)
Liberator Medical Holdings (LBMH)	12/31/12	\$17,551,000	\$14,796,000	\$1,352,000	\$454,000	(F)
Tucows Inc (TCX)	12/31/12	\$29,790,912	\$26,369,781	\$473,629	\$6,054,886	(G)
Versar, Inc (VSR)	12/28/12	\$24,715,000	\$31,280,000	\$925,000	\$817,000	(H)
Where Food Comes From, Inc (WFCF)	12/31/12	\$1,289,740	\$1,035,740	\$140,088	\$306,135	(I)

(A) *Cimatron's president and chief executive officer, Danny Haran, commented, "We are excited to report a record fourth quarter, rounding out the best year in Cimatron's history. We continue to see strong demand for our products, as well as robust growth in maintenance revenues from existing and new customers. We look forward to an even stronger 2013. We expect to continue to grow our top line. This, we believe, will be translated into increased growth in operating profit due to the strong operating leverage inherent in CIMT's business model."*

(B) *Despite FONR's increase in net revenues, the company's net income fell because of a 6% rise in costs and expenses. Notable increases included a 19% increase in costs related to management and other fees, and an 18% increase in selling, general and administrative costs. The company did see an increase in scan volume at its 11 UPRIGHT® Multi-Position™ MRI centers--up to 10,563 versus 10,332 last year.*

(C) *"Our fourth quarter was challenging on many levels as we were impacted by increased competition, difficult weather conditions compared with last year and continued consumer weakness. Despite these challenges, we were pleased with our overall operations," remarked FLL Chairman and CEO Andre Hillou. He continued, "We are working with our Silver Slipper team to implement operating efficiencies and improve performance in the near-term."*

(D) *Terry McDaniel, Inventure Foods' CEO, reflected, "As we close out 2012, a year of double-digit growth in year-over-year net revenues as well as new records for annual net revenues and earnings, we remain encouraged by our team's delivery of its strategic plan. SNAK's results are a testament to the diversity of our brand portfolio and the distribution channels for each of our brands. We've made significant strides in building the healthy/natural portfolio and remain optimistic as we expand existing channels."*

(E) *"We generated operating income across all four quarters in fiscal 2012, which resulted in an increase to our cash balance and enabled our ability to fund new store openings from cash flow from operations," explained Marc Crossman, president and CEO of JOEZ. "In addition, the increases in our net sales and gross profits, coupled with*

*maintaining our operating expenses all contributed to and had a positive impact on our bottom line."*

(F) *President and CEO, Mark Libratore: "We increased sales by 19% over last year at higher operating margins and generated \$1.4 million in operating cash flows for the quarter. We will continue to manage the levels of our direct response advertising spending to maximize profitability and cash flows for fiscal year 2013. Based on investments we have made in our employees, infrastructure and technology, LBMH expects to continue to increase our operating margins and cash flows for fiscal year 2013 compared with fiscal year 2012."*

(G) *TCX explained that the timing of both vendor marketing programs and domain sales from inventory dampened the contribution from the portfolio business segment, which negatively affected the company's net income. On a more positive note, President and CEO Elliot Noss discussed, "All facets of our operations continue to perform well. Moreover, our ability to generate cash enabled us to continue to deliver on our stated objective to return capital to shareholders, repurchasing an additional 14.1 million shares, or 26.3% of shares outstanding, since the beginning of 2012."*

(H) *Tony Otten, CEO of Versar: "While we saw an anticipated decline in revenues related to the reduction in government spending in Iraq and the wind down of Title II work in Afghanistan in the first half of this fiscal year, we are now fully ramped up on our Afghanistan Personal Services contract. We continue to make progress in securing significant contracts for opportunities related to non-discretionary funding such as sustainable range management, unexploded ordnance and performance-based remediation."*

(I) *"Although a small contributor to overall revenue at present, the Where Food Comes From program has the potential to dominate our revenue mix over the next several years as food distributors, retailers and restaurants respond to industry trends and consumer demands for more transparency," forecasted WFCF's chairman and CEO, John Saunders. Net income was down year-over-year because of a \$224,000 tax benefit that the company realized in 4Q 2011, compared with just a \$28,500 benefit in 4Q 2012."*